



ALLIANCE OF INTERNATIONAL CORPORATE ADVISORS

LOCAL EXPERTISE, GLOBAL REACH

*Senior Advisors Serving a Global Market,
Accessing Buyers, Sellers and Investors*







**ALLIANCE OF INTERNATIONAL
CORPORATE ADVISORS**



Connect to the World

Gain worldwide reach with the AICA network

Global business trends have increased corporates' incentives to carry-out cross-border transactions with deal volumes at record highs. Geographic risk mitigation, growth acceleration, technological disruption are just a few of the wealth of drivers supporting international M&A activity. The flip side of this trend is increased complexity in relation to culture, distance, market opportunity, valuation or deal structuring.

The Alliance of International Corporate Advisors (AICA) connects middle-market advisory firms from around the world. When you work with an AICA member firm, you have access to advisors who can provide local investment banking support yet on a global scale.



“This means better deals for buyers and sellers, faster transactions, a global marketplace to market your business, all with the utmost confidentiality”.





“Merger and acquisition clients from around the globe, in all industries, turn to AICA for professional advice.”



Each of our members has a proven record of innovation, collaboration and achievement, as well as the sector expertise their clients look for. AICA advisors work hand in hand with clients to optimise the service and success for every client we represent.

AICA is built with your success in mind. Our member firms are led by some of the most skilled M&A advisors from across the globe and with a diverse range of industry expertise. Each member has been carefully selected based upon their reputations, relationships, proven track record, knowledge, and ability to maximise value for their clients.

AICA was founded by professionals dedicated to each other through cooperation and volunteer efforts. The organisation evolved to a more integrated operation through systematic business practices that support the ability to serve the AICA client. Today, AICA operates as an international operation with all the advantages of a full-service M&A firm on a global scale.

AICA members are expert at cross-border business sales and divestitures, mergers, acquisitions, capital raises, joint ventures, and other strategic transactions.

Like all long-term, sustainable organisations, we believe that strong relationships are the foundation of our achievement and success in business. Working as a team provides the path to the accomplishment of results that go far beyond the capabilities of a sole professional or member firm. This is why we meet face-to-face at our Global Conferences, three times a year.



Global Connections, Personalised Attention



Using AICA member firms provides you with:

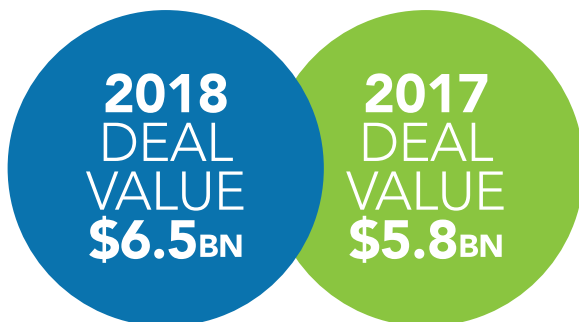
- Global reach, local knowledge, senior strategic advice
- International investment banking expertise
- Experience in mergers and acquisitions, capital raises and joint venture transactions for a wide range of industries

Our longstanding and deep relationships allow us to provide coherent advice on international cross-border transactions. AICA member firms treat each other with respect, loyalty and commitment as if they were partners in their local office.

Expand the Reach of your Company

AICA currently has 40 firms throughout the world, enabling you to capitalise on opportunities with the AICA network in developed or high-growth markets in the Americas, Europe and Asia.

The results speak for themselves. Over the last three years, AICA member firms have closed deals in excess of \$6bn each year and a significant number of cross-border transactions.







ALLIANCE OF INTERNATIONAL
CORPORATE ADVISORS

For further information please contact:

www.aicanetwork.com

Hoogheimstraplein 82, Utrecht, The Netherlands